

## Deliver superior customer experience by accelerating innovation

#### Pasquale DeMaio (he/him)

Vice President and GM, Amazon Connect AWS Hannah Bloking (she/her) Sr. GTM Manager, Amazon Connect AWS



## We strive to be the earth's most customer-centric company

Over 28 years of customer service and support

**Over 100,000 Customer Service Associates** 



Millions of customers



Dozens of languages





# Contact volumes have surged, creating new challenges for contact centers

# +1,000%

## Increase of traffic for some customer service and support functions



aws

https://www.gartner.com/en/documents/3986981

# Finding and retaining skilled agents is harder than ever

## 30-45%

#### Average annual agent attrition





https://gatc.org/winter-2015-connection/exploring-call-center-turnover-numbers/

# **Customer expectations for service have only increased**

Almost 90% of leaders reported that customer expectations have increased to an all-time high

75% of customers expect to receive good service
49% actually receive it

Executive Leadership: Customer Experience Strategies Primer for 2022 - Published 4 February 2022 - ID G00758937 GARTNER is a registered trademark and service mark of Gartner, Inc. and/or its affiliates in the U.S. and internationally and is used herein with permission. All rights reserved.; HubSpot Annual State of Service in 2022





## The way the contact center industry delivers innovation isn't keeping up

Legacy contact center systems fail to give contact center leaders what they need

### **Amazon Connect**







Easily delight customers while saving them time and effort Empower agents to deliver great customer experiences and effective outcomes Turn your data into action and continuously improve the contact center





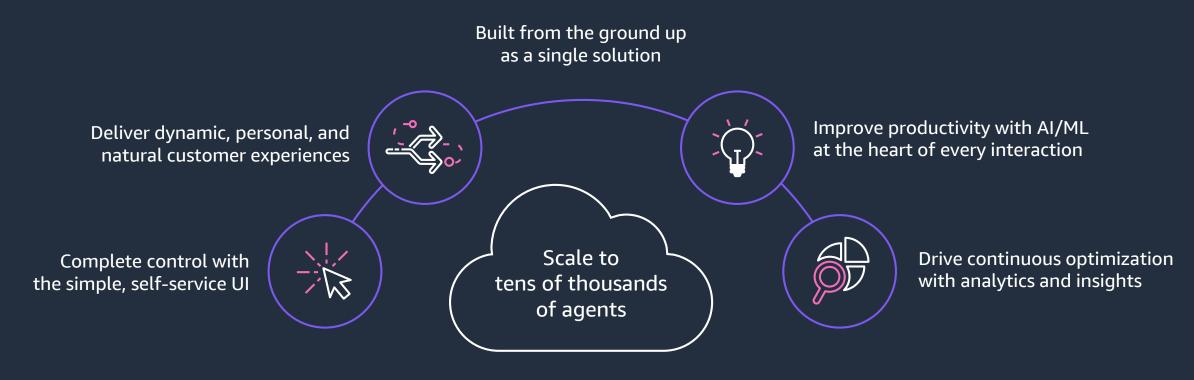
#### customers supporting more than 10 million contact center interactions a day rackspace News Corp priceline SDa МитиаL&Отана Red Awning National Australia



### **Amazon Connect**

#### EASY-TO-USE CLOUD CONTACT CENTER





#### Pay only for what you use





aws

### **Amazon Connect Cases**

#### TRACK, COLLABORATE ON, AND RESOLVE CUSTOMER ISSUES QUICKLY

#### **Generally available**





Simple self-service onboarding, setup, and configuration in just a few clicks



Automatically capture case data from your IVR and chatbots



View case history and activity in one place in the unified agent application



Take action with integrated task management



Leverage Cases Public APIs and Streams for further automation with your applications Revolutionize your customer experience by mastering change





### We're here to help!



### **Resources to learn more**



Learn more about AWS and our contact center offerings

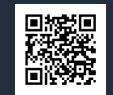




Hear from Amazon Connect customers



Read our latest thought leadership and technical blogs







### **Day 1 schedule:** AWS Contact Center Days

Time (PST)	Session	Speakers	Speaker companies
9:00–9:05a	Welcome and introduction	Victoria Webster	AWS
9:05–9:30a	Deliver superior customer experience by accelerating innovation (Level 100)	Pasquale DeMaio Hannah Bloking	AWS
9:30–10:00a	Analyst insights: reinventing the future of the contact center (Level 100)	Annie Weinberger Sheila McGee-Smith David Myron	AWS McGee-Smith Analytics Omdia
10:00–10:10a	Break		
10:10–10:40a	A day in the life with cloud contact center visionaries (Level 100)	Chris Hennesey Kent Lemon	AWS US Bank
10:40–11:10a	Growth is a Thinking Game: The Experience Advantage (Level 100)	Tiffani Bova	Salesforce
11:10–11:20a	Break		
11:20–11:50a	Operational excellence: service from the heart (Level 200)	Alice Pope	Amazon
11:50a–12:20p	Amazon Connect in the real world: How we built this (Level 200)	Jason Colwell Bruce Mitchell	Manulife



### **Day 2 schedule: AWS Contact Center Days**

Time (PST)	Session	Speakers	Speaker companies
9:00–9:05a	Welcome and introduction	Victoria Webster	AWS
9:05–9:35a	Optimize workforce engagement and performance with data and Machine Learning (ML) in Amazon Connect (Level 100)	Clarence Choi (clarchoi) Jonathan Ansell (awsjona) Mo Miah (mmiahaws)	AWS
9:35–10:35a	Seamless conversations and personalized omnichannel/cross-channel experiences (Level 100)	Chad Hendren (chadaws)	AWS
10:35–10:45a	Break		
10:45–11:45a	Build a resilient, scalable contact center on Amazon Connect (Level 100)	Eric Emerson (eremerso) Prashant Desai (desipra) (pto-8/19) Mehul Patel (mehulz) Ash Seshadri (ashsesa) Hannah Bloking	AWS

11:45a–12:00p Closing remarks and next steps



## Thank you!

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