



Optimize your cloud data storage

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Agenda

Moving your data to the cloud: TCO vs. On-Prem

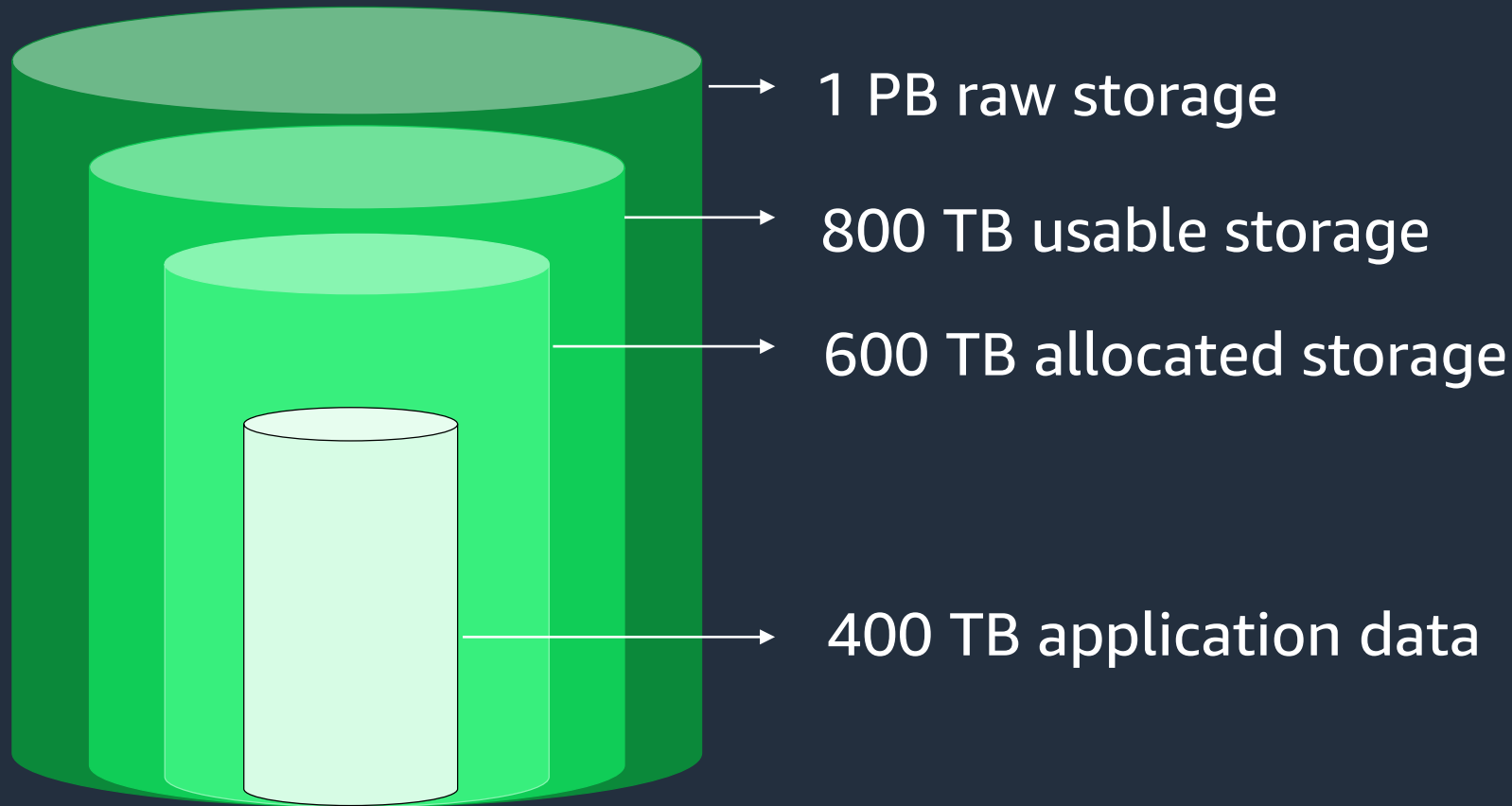
Optimizing your File and Block Workloads

Cost Optimization Strategies for Amazon S3

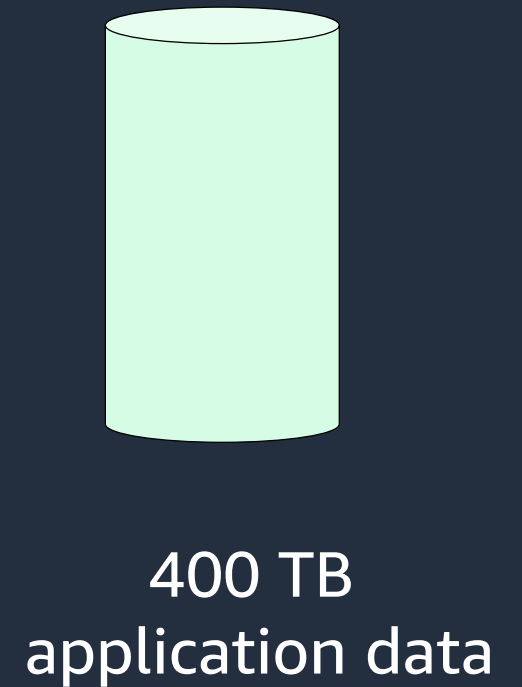
Ongoing management and data cost optimization

Cloud Storage Economic Fundamentals

Enterprise storage



Cloud Storage



You need the right storage for any data

#1

OBJECT



Amazon
S3

#1

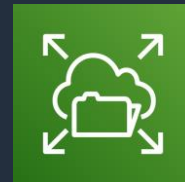
BLOCK



Amazon
EBS

#1

FILE



Amazon
EFS



Amazon FSx
for Lustre



Amazon FSx
for NetApp
ONTAP



Amazon FSx
for OpenZFS

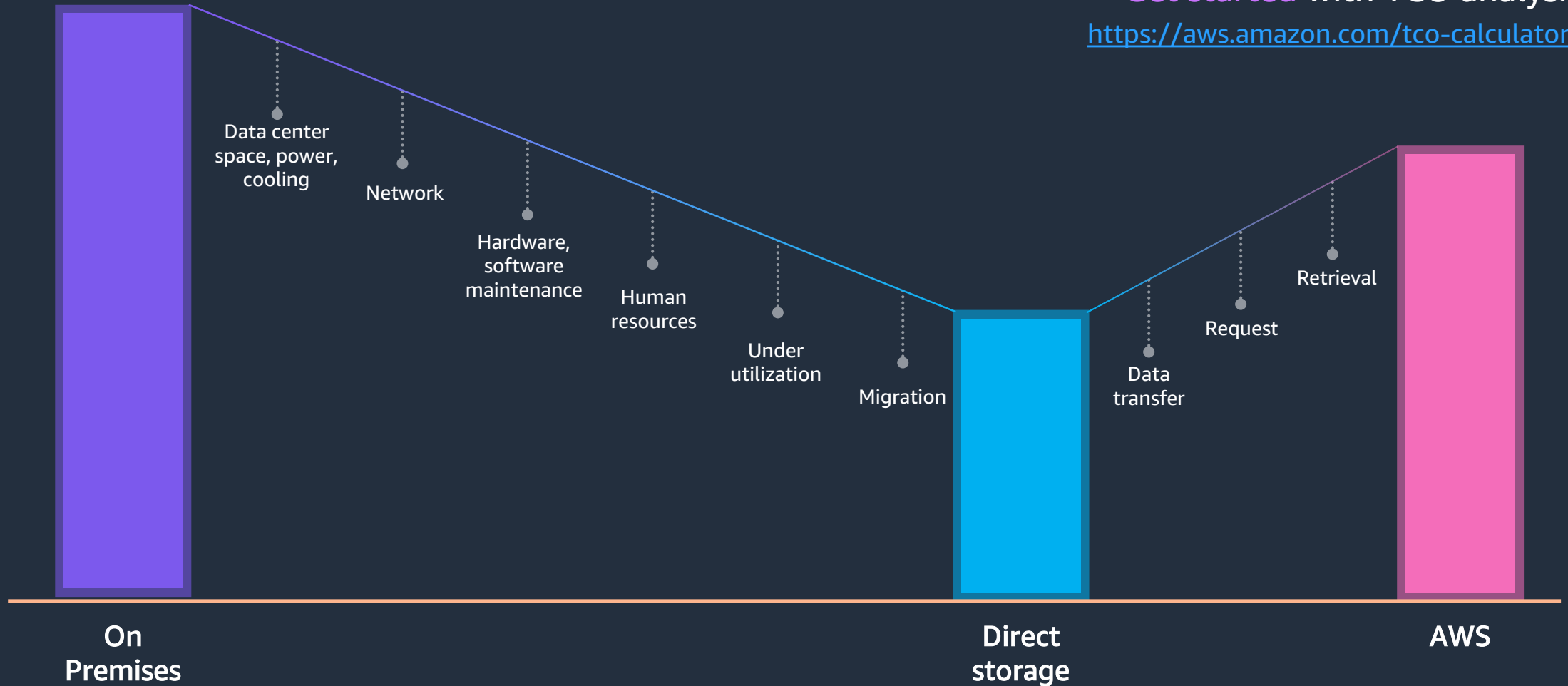


Amazon FSx
for Windows
File Server

Most complete cloud storage portfolio

Understand your true TCO

Get started with TCO analysis
<https://aws.amazon.com/tco-calculator/>



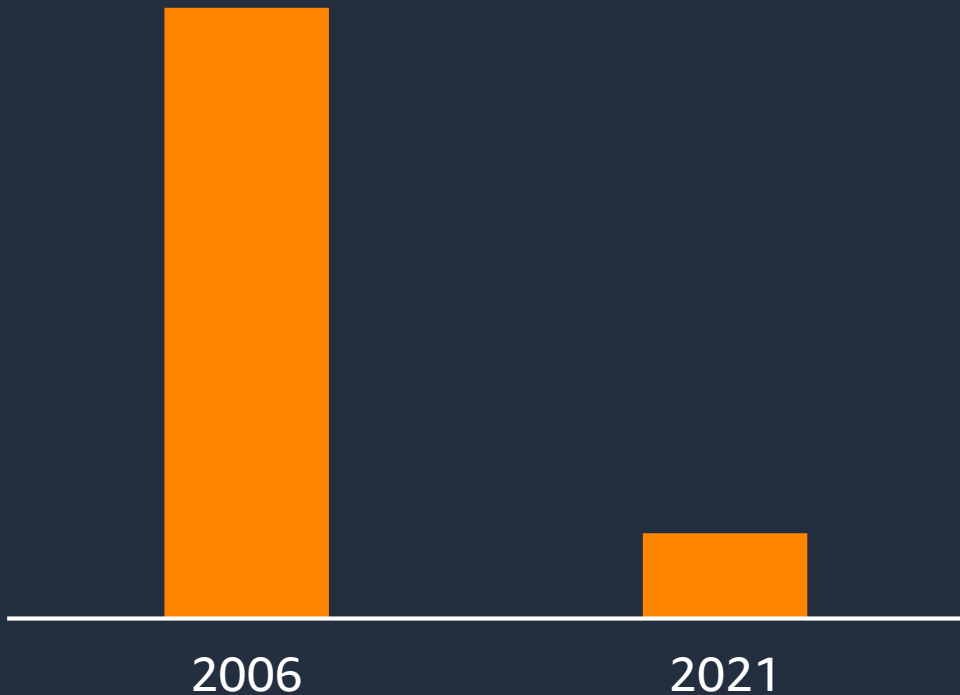
Optimizing your data in AWS



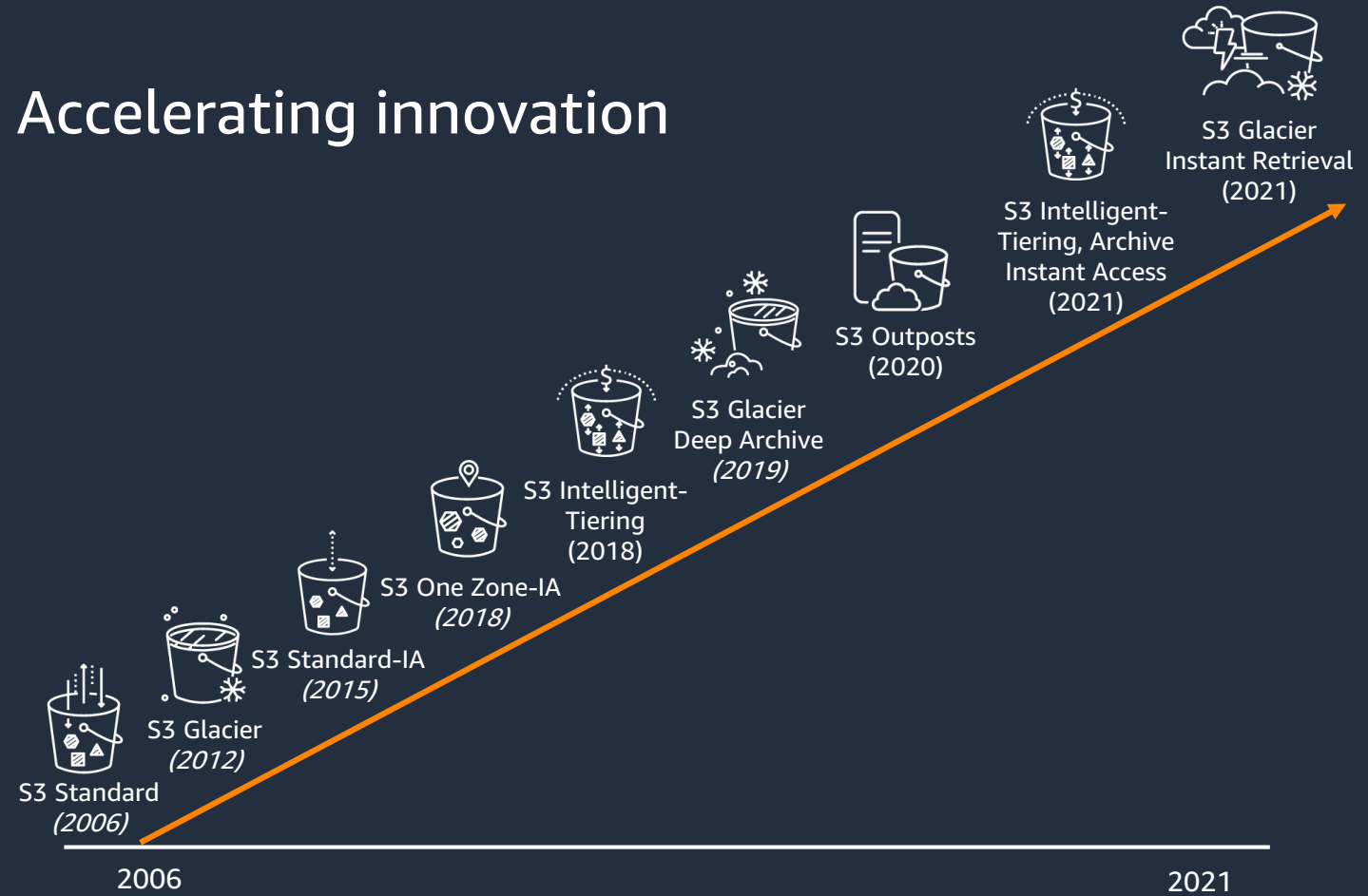
Amazon S3 storage classes

OPTIMIZE YOUR STORAGE COSTS BY UTILIZING ALL AMAZON S3 STORAGE CLASSES

Decreasing storage prices



Accelerating innovation



S3 Lifecycle data with predictable access patterns



S3 Standard



S3 Standard-IA



S3 Glacier
Instant Retrieval



S3 Glacier
Flexible Retrieval



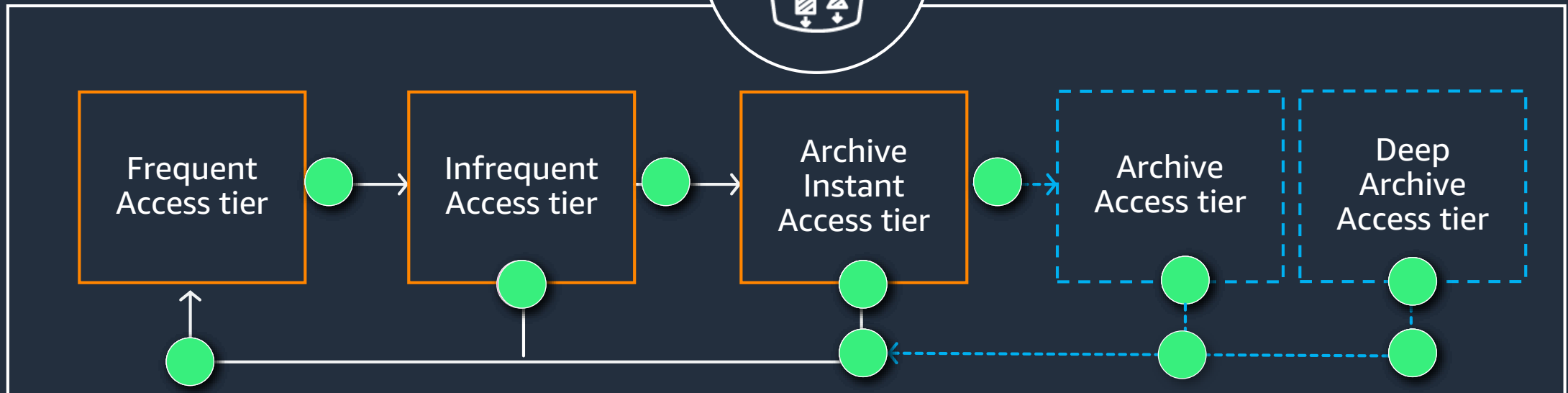
S3 Glacier
Deep Archive

Milliseconds access

Minutes to hours

Use S3 Intelligent-Tiering for data

WITH UNKNOWN OR CHANGING ACCESS PATTERNS



Milliseconds access (automatic)

Minutes to hours (optional)

S3 Storage Lens overview



- Interactive dashboard experience in the S3 console – free to all customers
- Organization-wide visibility
- Drill down by Region, storage class, bucket, and prefix
- Granular usage and activity metrics
- Callouts for cost efficiency and data protection best practices
- Publish metrics to Amazon CloudWatch

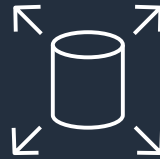
Object



Amazon S3
and Amazon
S3 Glacier

Data lifecycle tiering

Block



Amazon EBS

Economic snapshot retention

File

FSx

Amazon
FSx Family



Amazon
EFS

Lifecycle and capacity
management

EBS is Cost Effective

SECURE FOR MISSION-CRITICAL WORKLOADS



Broadest range of volume types in cloud block storage

Choose from a variety of volume types, each offering different price and performance characteristics

Pay-as-you-go storage

Pay for only the storage you use, without requiring long-term contracts or complex licensing

Balanced price and performance

sc1 **HDD** based volumes \$0.015/GB-month for highly cost-effective block storage

General purpose (gp3) **SSD** based volumes starting at 3,000 IOPS standard at any volume size, for \$0.08/GB-month

Amazon EBS Snapshots Archive



Low storage cost for long-term retention of rarely accessed EBS Snapshots



75% lower costs (1.25c/GB-mo)

- 3c/GB additional retrieval charges



Long-term snapshot retention

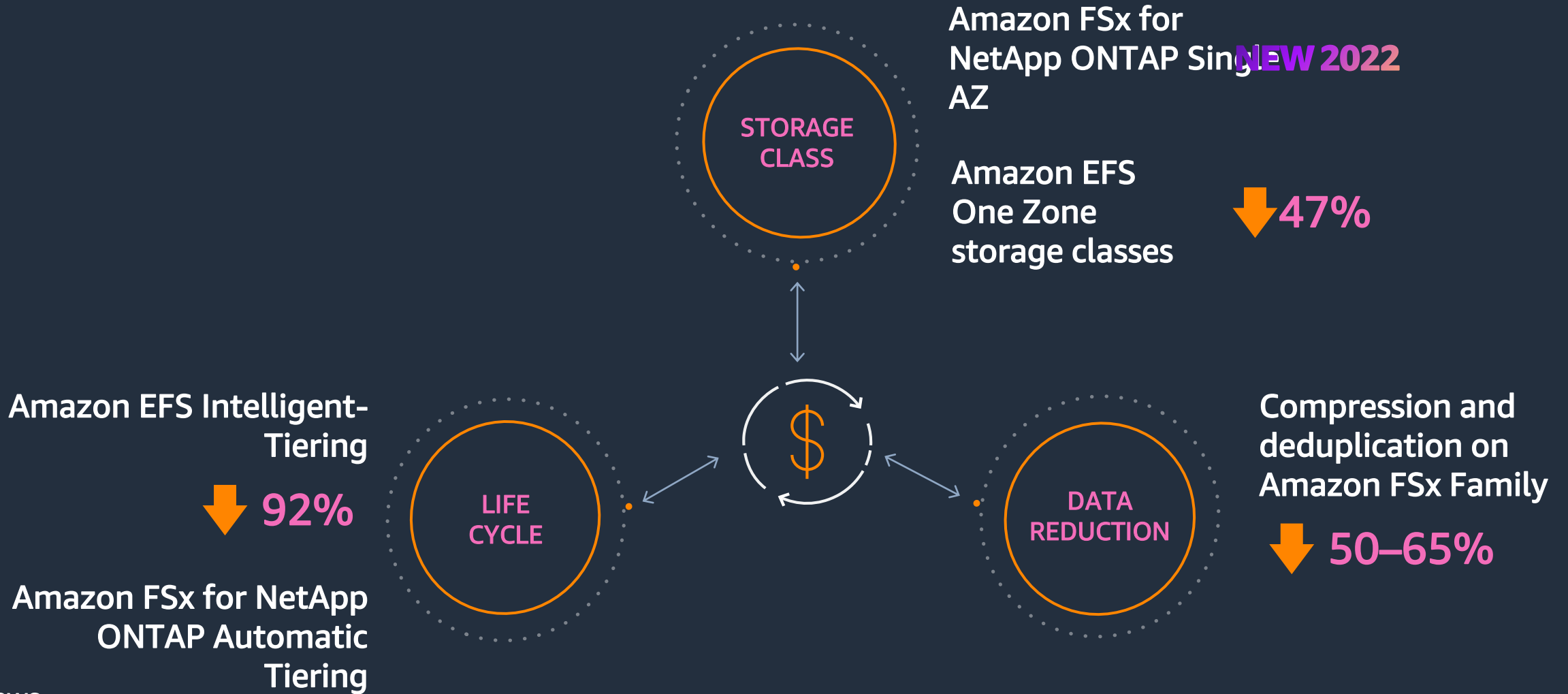
- 90-day minimum retention period
- Full, point-in-time backups



Easy to use

- Archive snapshots with a single API call
- Retrieve snapshot before use

File storage cost optimization



FSx for NetApp ONTAP: Intelligent Tiering

AUTOMATIC PERFORMANCE AND COST OPTIMIZATION

\$0.042/GB-month*

Effective Multi-AZ storage cost

Primary tier

SSD optimized
for performance



~20%



Automated tiering policies

- Snapshot only
- None
- Auto
- All

Capacity pool tier

Elastic virtually unlimited capacity
(PB+ file systems)
Cost-optimized for
less-accessed files



~80%



EFS: Cost-Optimize with Intelligent Tiering

EFFECTIVE COST USING AMAZON EFS STORAGE CLASSES AND EFS INTELLIGENT-TIERING

\$0.043/GB-month*
Effective storage cost

\$0.08/GB-month*
Effective storage cost

EFS One Zone
\$0.16/GB-month*



EFS Standard
\$0.30/GB-month*

EFS One Zone-IA
Cost-optimized for less-accessed files
\$0.01333/GB-month* for storage
\$0.01/GB* for data transition
between storage classes



EFS Standard-IA
Cost-optimized for less-accessed files
\$0.025/GB-month* for storage
\$0.01/GB* for data transition
between storage classes



Key takeaways

- ➔ Move your data to the cloud to **pay only for what you need**
- ➔ AWS File Services (EFS, FSx) for **fast migration** of existing workloads; **use tiering, deduplication, compression to optimize**
- ➔ Leverage EBS Snapshots Archive for up to **75% savings**
- ➔ Use S3 Intelligent-Tiering by default for datasets that have **unknown or changing access patterns**
- ➔ Use S3 Storage Lens to continuously monitor and optimize **performance, security, and costs**



Thank you!

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