

## AGENDA AT A GLANCE

HOTEL FAIRMONT SINGAPORE

SGT	WEDNESDAY, MAY 3, 2023		
9:00 - 10:00	Registration		
10:00 - 10:35	Together, Unlimited – Achieving more as one		
10:45 - 11:30	2023 Growth Levers		
11:30 - 12:30	Networking Lunch		
	Track 1 - Executive Track	Track 2 - Services Partner Business & Technical Track	Track 3 - Software Partner Business & Technical Track
12:30 - 12:50	New AWS Regions - Supercharging our next ASEAN Growth Together <b>Level 100</b>	Business Track  Evolving from tech experts to business strategists  Level 100	Business Track Better together with AWS Level 100
12:50 - 13:10		Business Track  Customer Acquisition with AWS in 2023  Level 200	Business Track Co-selling best practices with AWS to accelerate your sales cycles Level 200
13:10 - 13:30	Petronas Journey to the Cloud <b>Level 200</b>	Business Track Shaping larger transformational deals Level 200	Business Track Expanding a Global Software Business Level 200
13:30 - 13:50	Working backwards: Amazon's approach to innovation <b>Level 100</b>	Business Track  Building a business case for workforce transformation  Level 200	Business Track Accelerate your business with AWS Marketplace Level 100
13:50 - 14:10	Networking Snacks		
14:10 - 14:30	Understanding the world of AWS Partner-Led Support <b>Level 200</b>	Technical Track  Accelerating Modernisation on AWS  Level 200	Technical Track Reduce the Time to Value of your software by automating co-sell-ready solutions together with AWS <b>Level 200</b>
14:30 - 14:50		Technical Track  Maximizing the potential of your data: Harnessing the power of modern data strategy and AI/ML  Level 200	Technical Track Accelerating the speed of innovation with AWS as a software partner Level 100
14:50 - 15:10	Solving for sustainability – Market potentials and collaborations <b>Level 100</b>	Technical Track Revitalise your customer's security posture with AWS security services and solution offerings Level 200	Technical Track Minimise downtime & data loss with reliable recovery of business applications with AWS  Level 200
15:10 - 15:30		Technical Track  Keeping your cloud expenses in check –  Best practices for cost optimisation in AWS  Level 200	Technical Track Leverage AWS services and partner solutions to mitigate ransomware risks on AWS Level 100
		Timings and sessions subject to change	