



# Enable Predictive Maintenance for Industrial Equipment with Machine Learning

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# Agenda

- Unplanned downtime and the maintenance maturity curve
- Amazon Monitron monitoring solution
- Amazon Lookout for Equipment Predictive Maintenance (PdM) applications

# Typical cost of unplanned downtime

The cost of unplanned downtime is significant for all industry sectors:

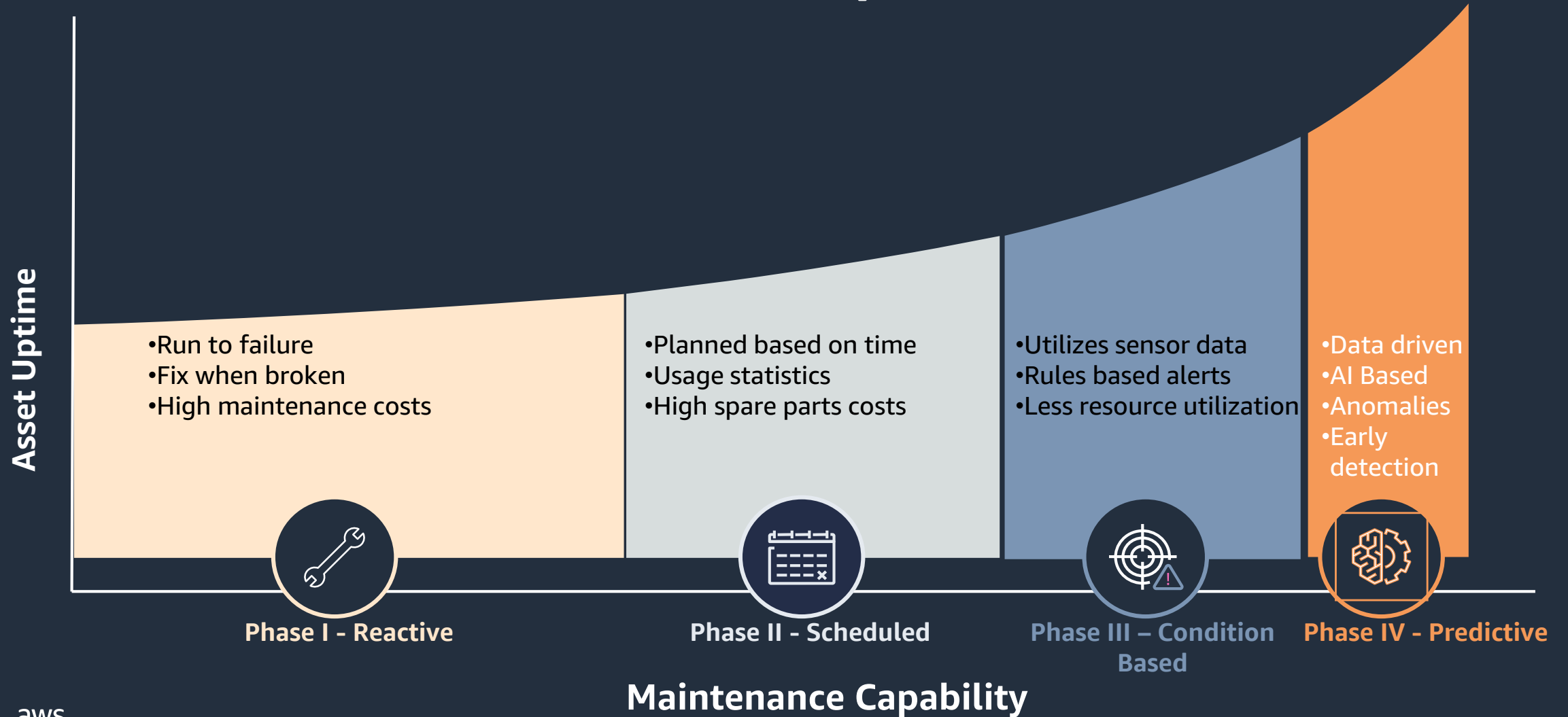
- Lost revenue
- Work-in-progress losses
- Safety concerns
- Environmental concerns

<https://www.arcweb.com/industry-best-practices/trends-technologies-plm>



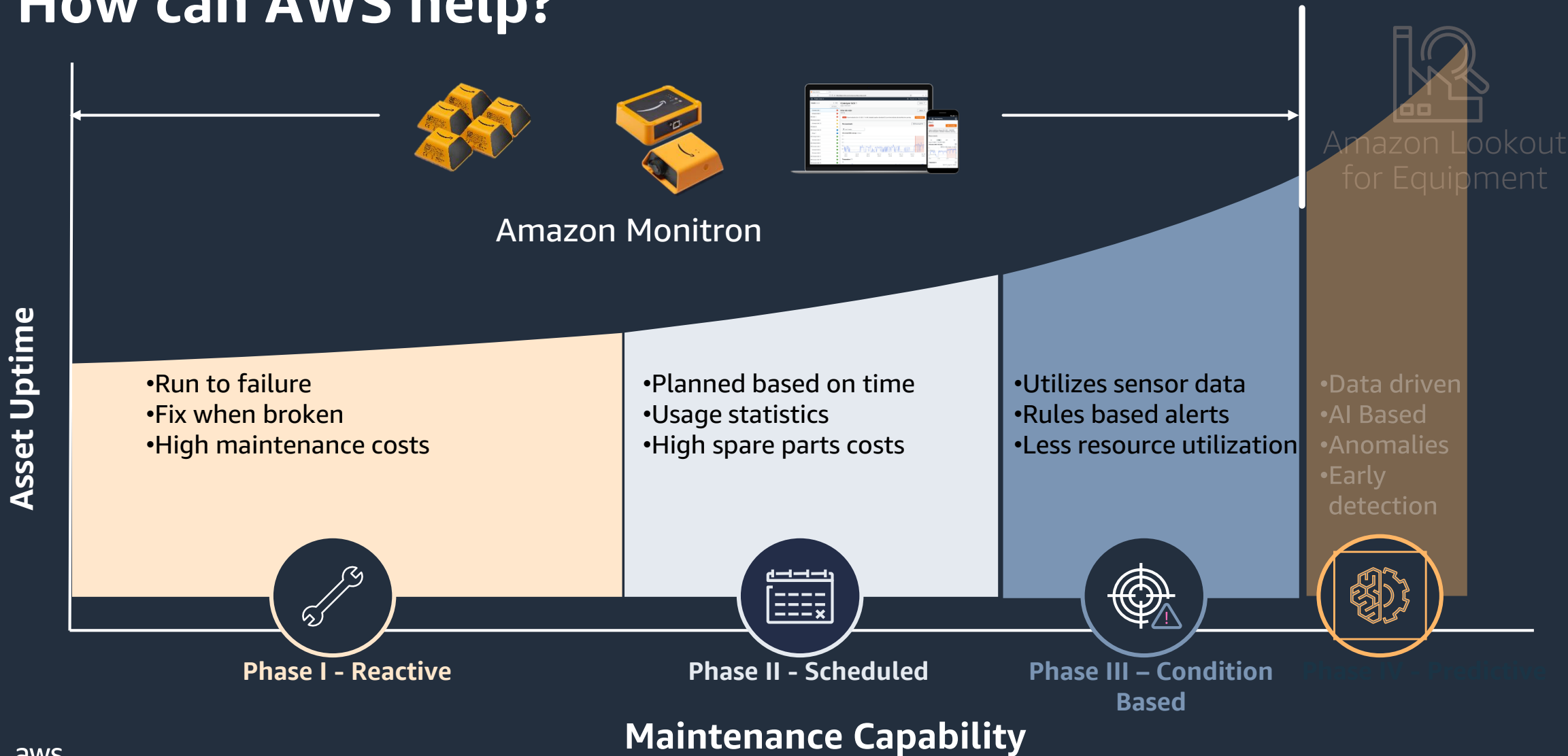
--USE THE MAINTENANCE MATURITY CURVE--

# So where do I start to make improvements?



--AI INDUSTRIAL SERVICES--

# How can AWS help?



# Predictive maintenance solutions can be difficult and costly to implement



## Require installing expensive sensors

Building sensors can be an expensive and iterative process



## Building infrastructure to capture and securely transfer the data

Setting up a more secure connectivity and data pipeline to the cloud can be a complex and undifferentiated task



## Analyzing sensor data for potential failures

Developing an analytics backend requires sophisticated software development capabilities and data science skills

# Amazon Monitron

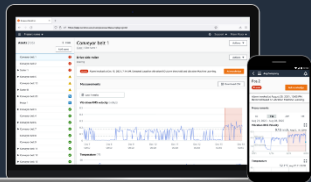
REDUCE DOWNTIME WITH END-TO-END MACHINE MONITORING



**Monitron  
sensors**



**Monitron  
gateway**



**Monitron  
app**

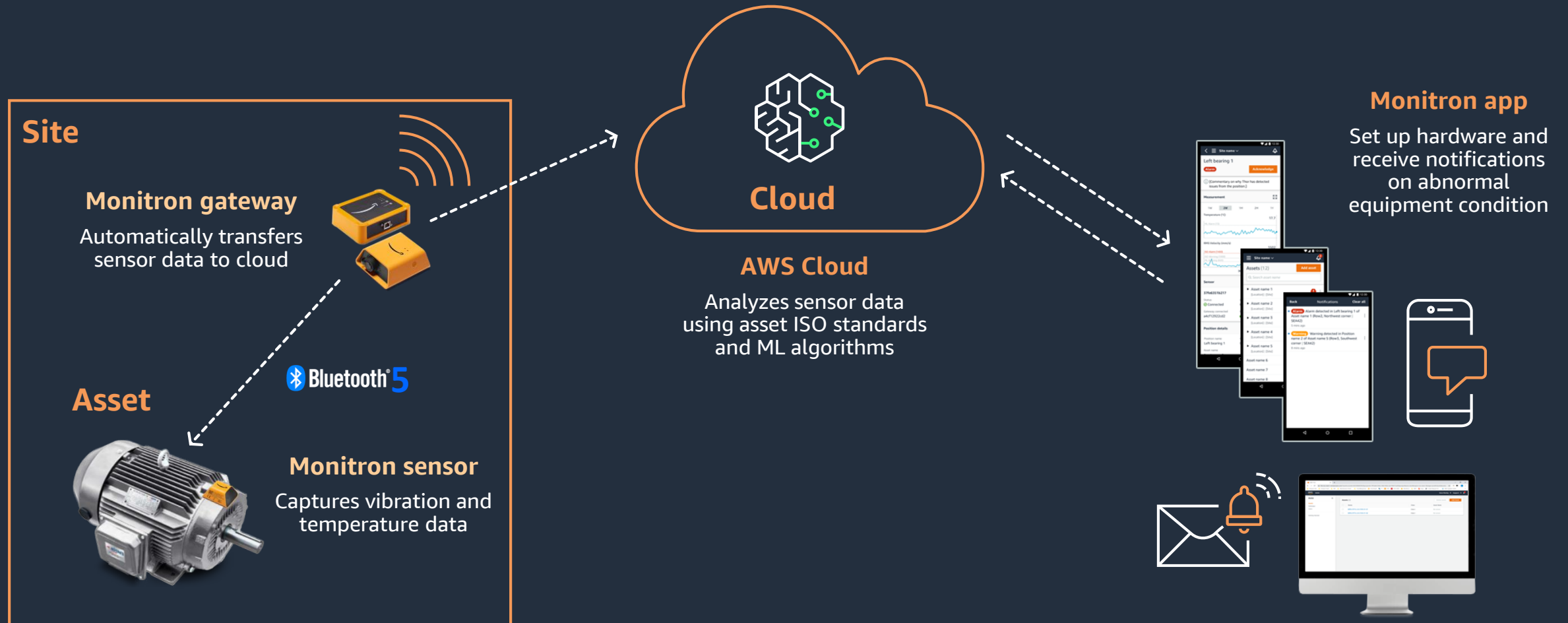
End-to-end system—sensors, gateway device, and mobile or desktop app

Easily tracks and reviews developing faults

Enables predictive maintenance for machinery, including motors, pumps, bearings, and gearboxes

No development work or ML expertise required

# Amazon Monitron system workflow





# Monitron use case-Amazon fulfillment center

## BUSINESS NEED

Amazon expects its fulfillment centers to meet customer promises for timely order delivery. Packages at fulfillment centers daily traverse miles of conveyor and sorter systems, so it's crucial for the miles of conveyor and sorting systems to operate reliably.

## SOLUTION

Amazon Customer Fulfillment reduced unplanned equipment downtime hours significantly using Amazon Monitron and can better fulfill customer orders on time.

## SCALE

- 33 fulfillment centers
- 700 gateways
- 25,000 sensors
- 9,000 assets

## IMPACT

- 69% reduction in unplanned equipment downtime hours
- Increased staff productivity
- \$22.75 million saved by avoiding unplanned downtime, lost production hours, and late shipment costs
- Achieved return on investment in under 1 year



Using Amazon Monitron, technicians go from being reactive to proactive. You're no longer waiting for something to break down. You're already there planning and working on it

**Luke Grice-Lowe**  
Reliability Engineer,  
Amazon Customer Fulfillment

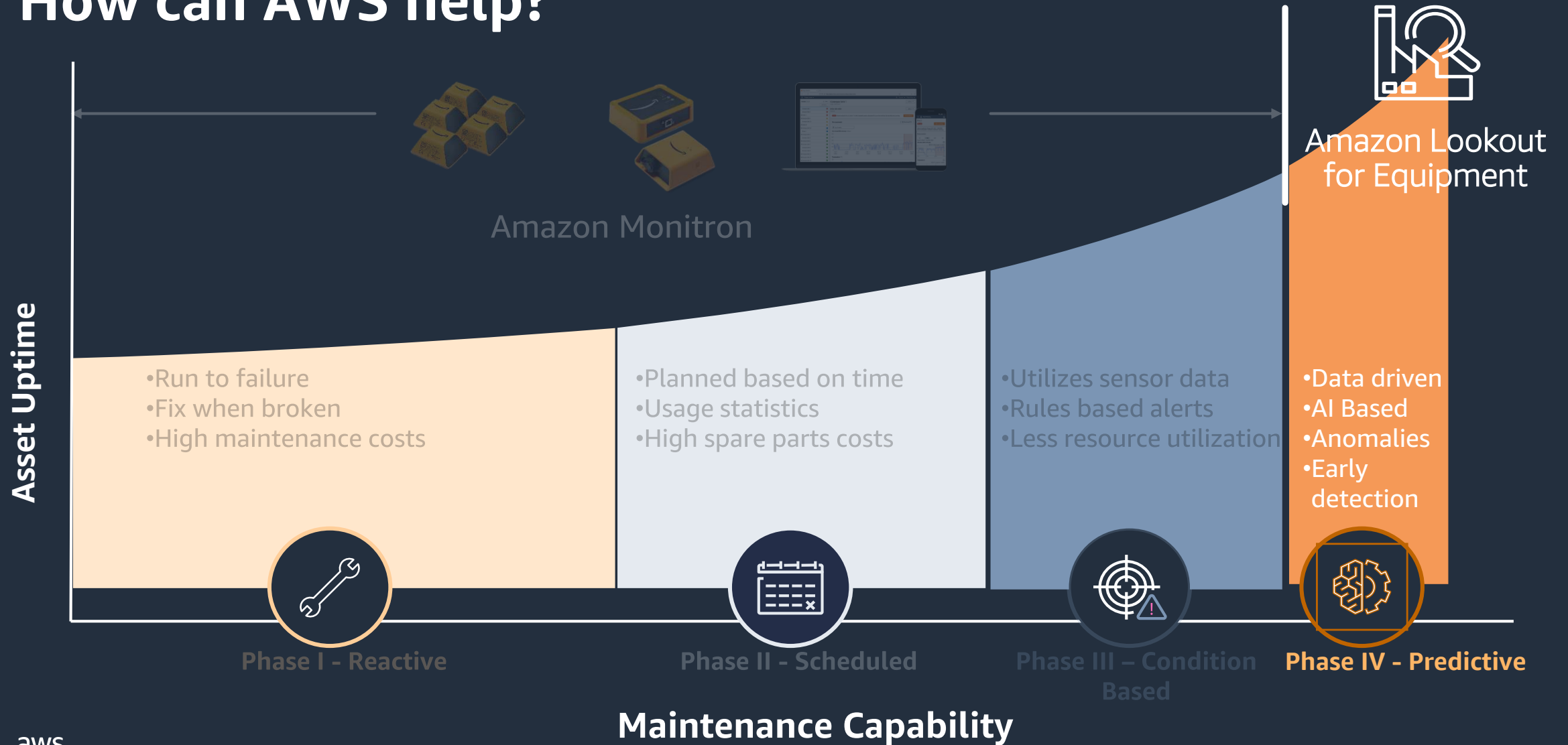


<https://www.youtube.com/watch?v=0XRjuX7WRt0>



# --AI INDUSTRIAL SERVICES--

## How can AWS help?



# Implementing Predictive Maintenance is difficult

## Every asset is unique

Operating environment

Age/model/manufacturer

No. of and type of sensors (tags)

Maintenance history

Changes over its lifecycle

## Downtime events are rare

Failures are rare events

Labeled failures can be subjective

Num. of and type of sensors (tags)

One asset can have many failure modes

Some failures have no symptoms

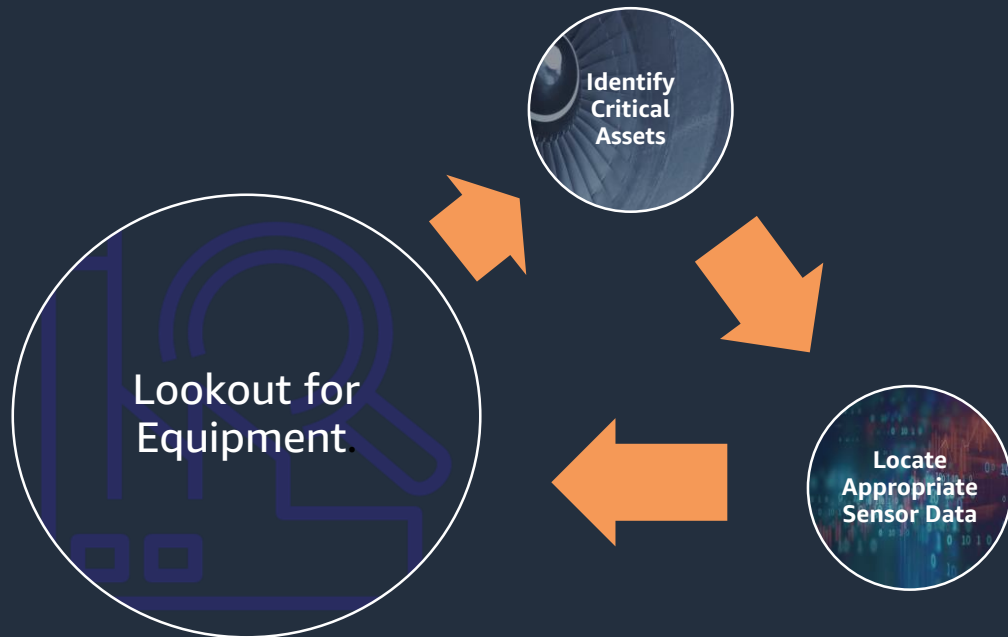
# Traditional AI/ML workflow is *very* time consuming

STANDARD WORK NECESSARY FOR A *SINGLE* ASSET



# Lookout for Equipment

Accelerate time to value with automated machine learning



## Lookout for Equipment

Increases execution speed from months to hours



### Scales Across the Enterprise

Lookout for Equipment specifically developed to quickly scale from 1 to 1000 assets.



### Built for industrial and continuous operating equipment

Lookout for Equipment specifically developed for industrial assets such as turbines, motors, pumps, heat exchangers.



### Asset agnostic, relevant from day 1 to year 30

Lookout for Equipment learns normal behavior regardless of the manufacturer, age, or application through current operating data



### Automated machine learning workflow

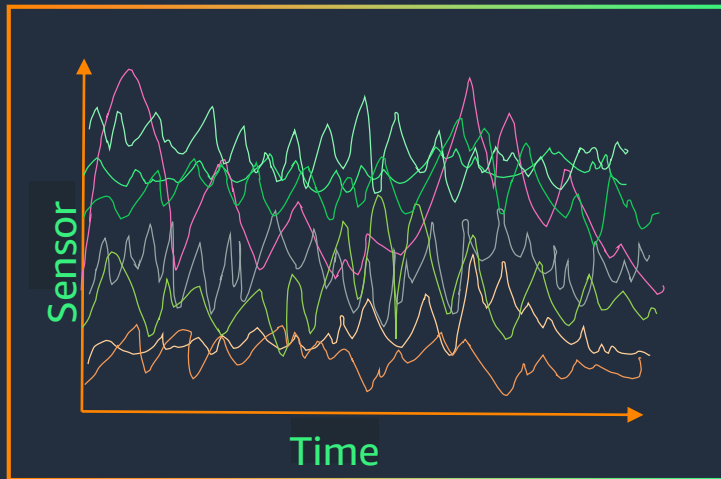
Operationalize machine learning by reducing touch point, touch time, and total cost of ownership of managing ML. No data science required.

# How Amazon Lookout for Equipment Works

Take in up to 300 sensors on an asset

Lookout for Equipment trains, builds, and deploys an asset specific model

Data comes out structured for actionable and relevant alerts



Amazon Lookout for Equipment  
Automatically detect abnormal machine behavior

Abnormal

Normal

TIME



# Toyota Motor North America Develops Predictive Maintenance Solution to Improve Assets Availability

## BUSINESS NEED

- With more than 200 CNC machines per site running 24/7 preventive maintenance is time consuming and costly.
- Maintenance team have difficulty to identify high priority tasks and plan work.
- The amount of data to analyze and required skills to implement predictive maintenance are too high for average maintenance engineer.

## SOLUTION

- AWS Professional Services with Toyota co-developed a Predictive Maintenance solution capable to predict failures days in advance reducing unplanned downtime and shifting unplanned work into planned work.
- The solution was implemented with AWS IoT SiteWise and Amazon Lookout for Equipment as core managed services, drastically reducing data processing infrastructure and data scientist skills required.
- With Infosys as a partner, a Single Pane of Glass application was developed to customize user experience.

## IMPACT

- 16 incidents and more than 20 hours of downtime were prevented in the first 4 months of operations (~\$80K in cost saving).
- Operational Availability in focus line improved 10% compared with previous 12 months average.
- Solution scaled to 300+ assets across TMMK Powertrain and TMNA selected the solution for the region, improving data-driven decision making, infrastructure and data standardization and reducing cost of operations.

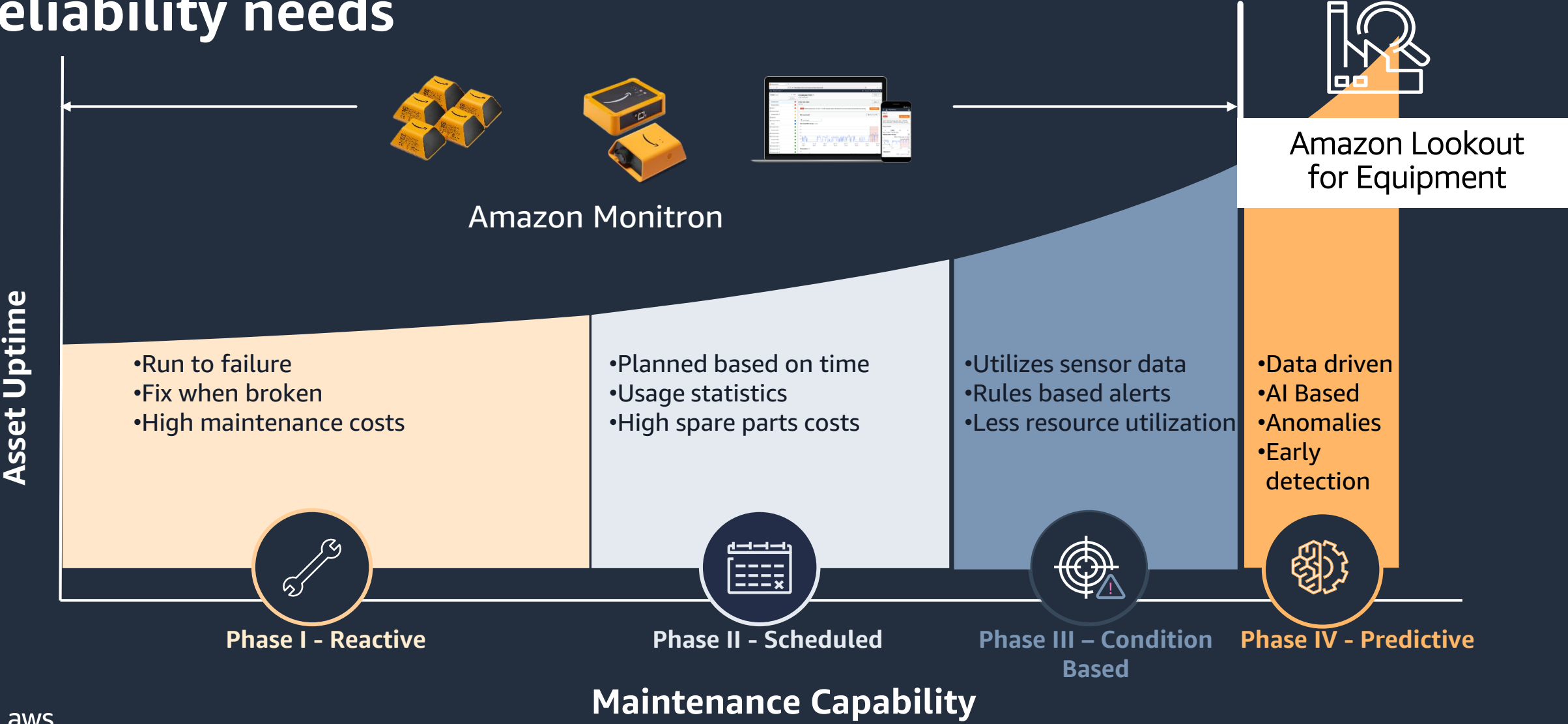


Before implementing the Predictive Maintenance solution with AWS Professional Services, the Operation Availability of our focus line was between 78%-82%, meaning we would incur around 40 hours of downtime each month. With the help of AWS Professional Services, we have found many problems in our machines, if left unnoticed would lead to critical failure. Now our OA last month is 92%, meaning the downtime hours is now around 20 hours!

Braden Burford, Sr. Maintenance Engineer



# AWS AI Industrial Services support your reliability needs





# Get started with AWS Predictive Maintenance Solutions

## Amazon Monitron Starter Kit (5 Sensors, 1 Gateway)



## Amazon Lookout for Equipment

Try Lookout for Equipment  
for 1 month free with  
the [AWS Free Tier](#)

[US](#) [UK](#) [Germany](#) [France](#) [Spain](#) [Italy](#) [Canada](#)



# Thank you!

Julia Hu

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