

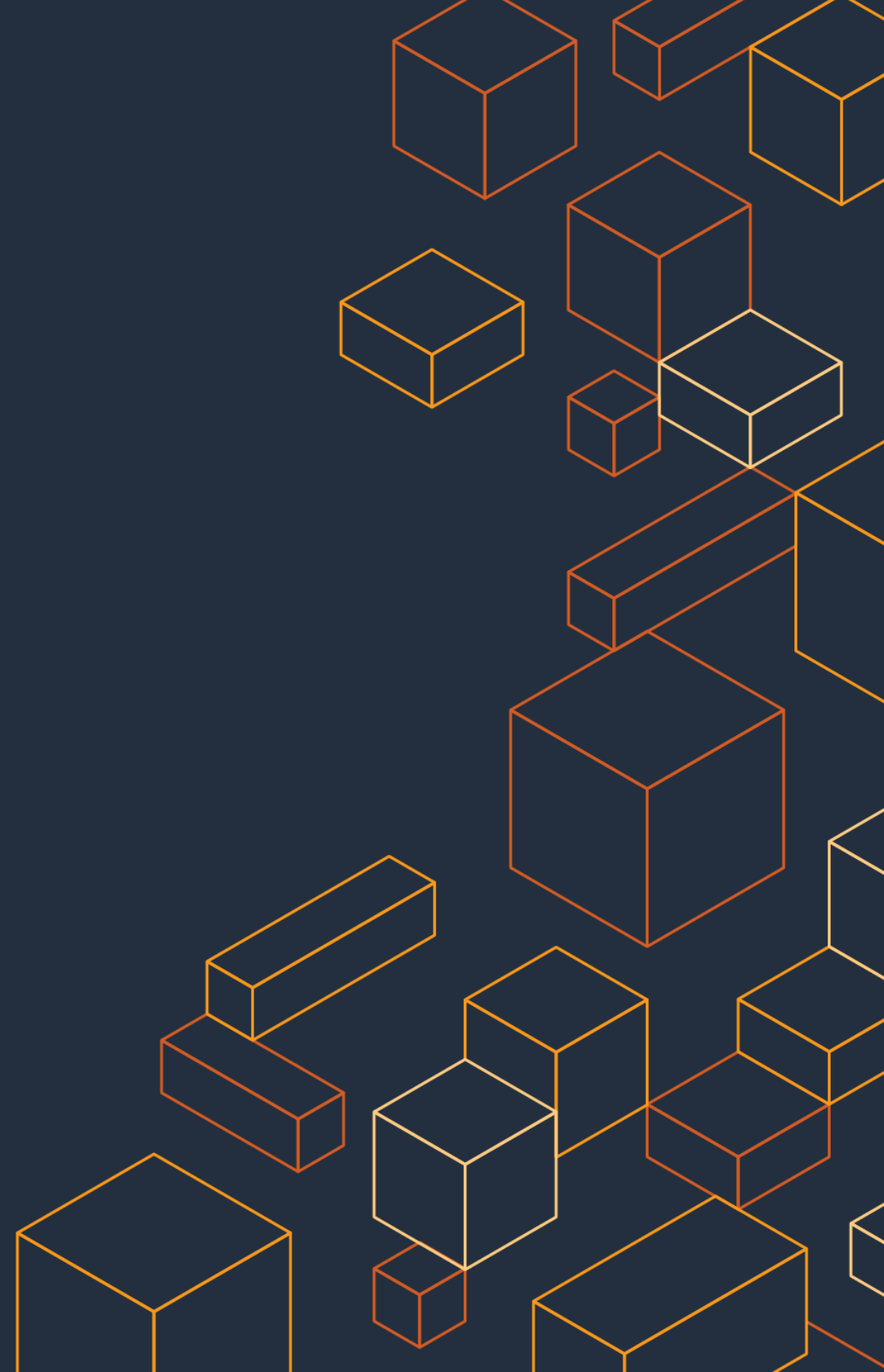


AWS + IGEL 2021

BETTER END-TO-END SOLUTIONS.

BETTER SECURITY.

BETTER TOGETHER.



Critical Needs to Empower the Modern Workforce

More distributed and flexible workforce

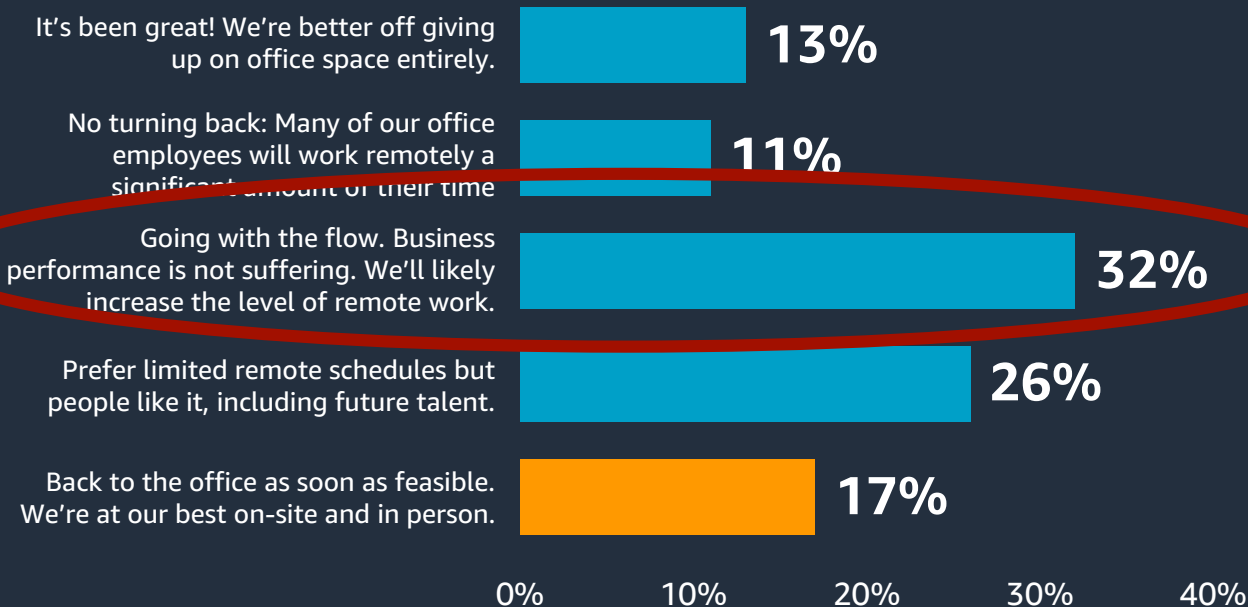
Need to improve productivity while reducing cost

While raising the bar on security and reliability

The Future is Now: A More Distributed and Flexible Workforce

Companies are moving to hybrid work ...

Most US companies are heading toward a hybrid office workweek



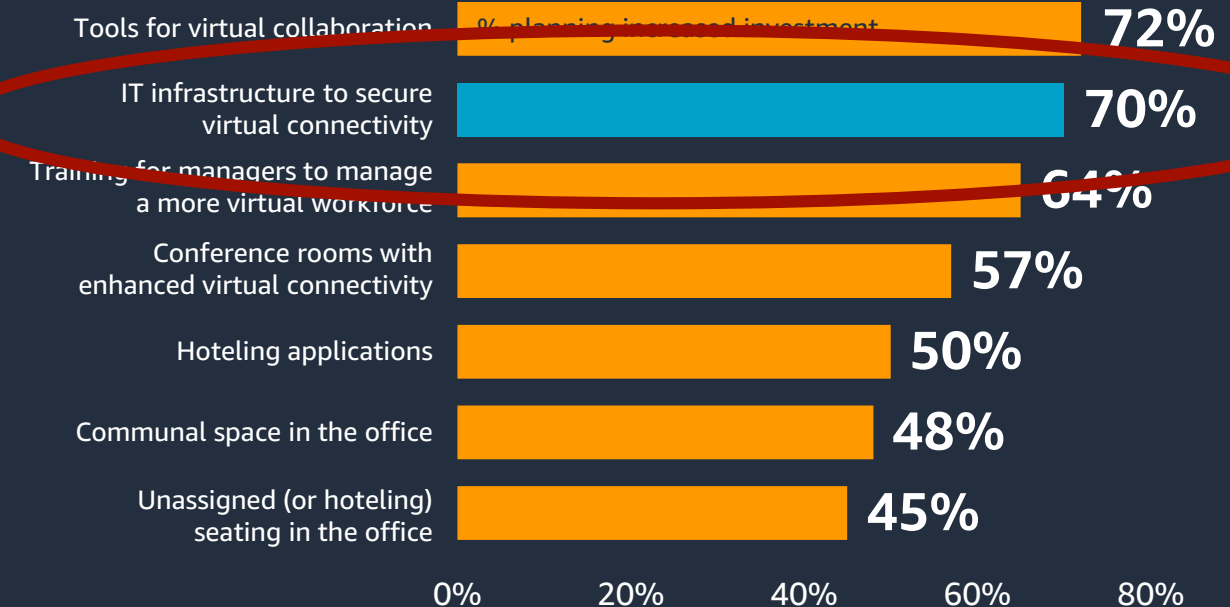
Q: Which of the following statements best describes how you feel about remote work at your company?

Source: [PwC US Remote Work Survey](#)

January 12, 2021. Base: 133 US executives

... And investing to make hybrid work secure & productive

US executives planning new investment to support hybrid working



Q: How do you plan to change investment levels, if at all, in the following areas?

Source: [PwC US Remote Work Survey](#)

January 12, 2021. Base: 127 US executives

Modern Workforce Customer Challenge:

Deliver the ability to securely get work done anytime anywhere, from any supported device



Provide an End-to-End Experience with IGEL for AWS

IGEL bridges the 'last mile' of work-from-anywhere with an OS and device solution for AWS, creating an end-to-end secure + productive solution



Improved security



Accessible from anywhere

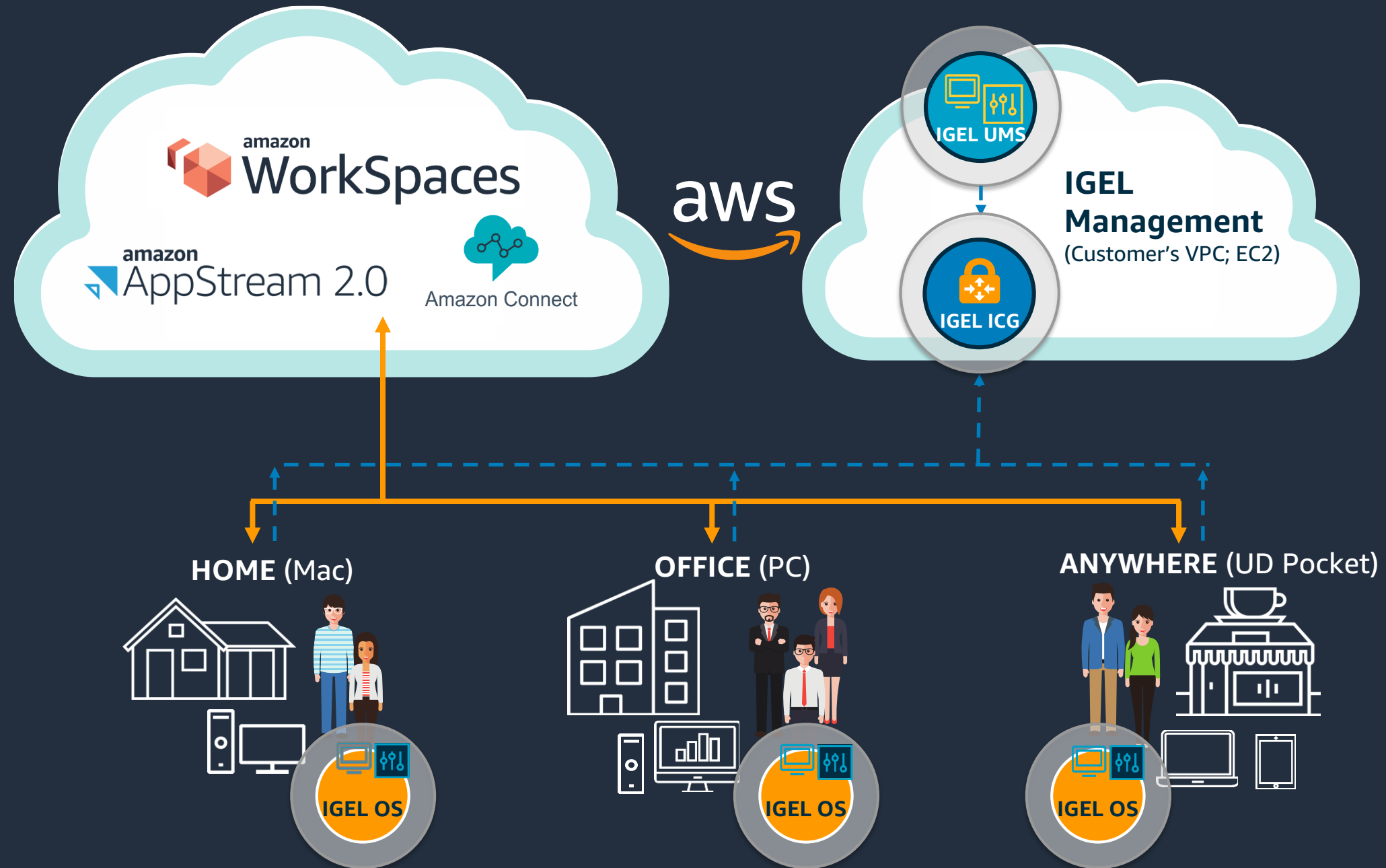


Enhanced manageability



Streamline deployments

Create a Secure, End-to-End Solution from Endpoint to AWS



Amazon WorkSpaces integration in the IGEL OS



Increased Agility
Set up users quickly
Self serve management



Increased Reliability
Resilient hardware



Increased Security
Access Corporate resources on
secure endpoints



Out-of-the-box integration



Cost Optimization
Reduce Upfront cost and IT
expenditure



IGEL & AWS – Better Together

BETTER TOGETHER

- 1 Accelerate work-from-anywhere initiatives with a complete solution
- 2 Enhance the security of your Amazon WorkSpaces, AppStream 2.0, or Connect experience with a read-only operating system
- 3 Creates an end-to-end solution and completes the 'last-mile' of digital transformation at the edge
- 4 Operate and support a true Linux-based endpoint purpose-built for AWS

BENEFITS OF AMAZON + IGEL

- IGEL is a true enterprise endpoint solution for AWS End-User-Compute services
- IGEL OS runs on a compatible x86-64 bit/ARM device*; Repurpose existing devices
- IGEL OS (Linux) supports Amazon WorkSpaces, AppStream 2.0, or Connect
- IGEL helps shift budgets towards further Amazon expansion with CAPEX/OPEX savings
- IGEL + Amazon EUC focuses on providing a secure and complete end-to-end cloud user experience
- Manage your entire end-user solution on AWS services

For more information email:
amazon@igel.com

Where does AWS + IGEL Fit/NOT Fit?

FIT!

**EXTEND
HARDWARE
LIFECYCLES**

- Cost avoidance by extending the existing hardware life cycle
- Eliminate non-essential 3rd party software
- Repurpose budget for other IT needs

RECAPITALIZE \$\$\$

NO FIT

**USING IGEL
OS LIKE
WINDOWS**

- IGEL OS does not typically store user data
- IGEL OS is purpose-built to take users into AWS EUC
- IGEL's value is a managed endpoint with a key purpose built around security

*IGEL OS IS NOT WINDOWS
OS*

FIT!

**END-TO-END
SECURITY
SOLUTION**

- Harden endpoints with a read-only, Linux OS
- Simplify and accelerate patching and updates
- Provide a secure end-to-end solution with AWS EUC

END-TO-END SECURITY

Why Customers Choose IGEL



EXTEND HARDWARE LIFECYCLES

- Cost avoidance by extending existing hardware life
- Eliminate non-essential 3rd party software
- Decrease power consumption

CAPEX SAVINGS



REDUCE OPERATIONAL BOTTLENECKS

- Reallocate staff for critical business objectives
- Accelerate / complete your move to Windows 10
- Leverage cloud investments

OPEX SAVINGS



IMPROVE SECURITY POSTURES

- Harden endpoints with at the edge with a read-only, Linux os
- Prevent remote / contractor concerns
- Simplify and accelerate patching and updates

INCREASE SECURITY

Why IGEL for Amazon WorkSpaces

Secure and Performant

- Secure endpoint for Amazon WorkSpaces
- 4K support / dual-monitors / focus on UX
- Embedded complementary technology

Reduced cost

- Re-use existing hardware
- Reduce operational support of endpoints

Software-defined endpoint

- Deploy new profiles with ease
- Easily move users over to Amazon WorkSpaces

Business agility

- Flex up/down with software defined endpoints + cloud delivered desktops
- 17+ protocols

Pricing

- Relevant TCO + ROI for customers
- Deep partner alignment

Field support

- Sales/Technical POC support
- amazon@igel.com

Use Case: Remote Worker/Contractor

IGEL UD Pocket™ for Amazon WorkSpaces

- IGEL offers an enterprise OS solution for virtually any x86-64 USB bootable device
- Excellent end-point solution for Contract Workers, BYOD, or customers impacted by global PC supply shortages
- Turn any x86-64 device into an IGEL OS-Powered secure endpoint with the UD Pocket™
- Complete Device Remote management and customization via a customer's VPC
- Enhanced user experience that is fully managed through the IGEL Universal Management Suite (UMS), and IGEL Cloud Gateway in EC2
- IGEL OS can also be used to repurpose a device by installing and replacing the current OS

IGEL + AWS EUC Demo!

**Mike Barmonde, IGEL Business Development Manager for
AWS**

Call to Action

- 1 **Learn More** - [End User Computing on AWS](#) or <https://igel.com/aws>
- 2 **Engage a Partner** - [Find AWS Digital Workplace Competency Partners](#)
- 3 **Try for Free** - [Start a POC Today](#)



Thank you!

